

# EMPA

## Newsletter

### July 2008

#### What's it all about ?

Collaborative working is recognised as being an important tool with which to make savings. Well thought through shared documentation and common approaches to the same issues not only saves time and money in procurement but also helps the contractors and suppliers develop the means to make savings in their delivery costs.

The East Midlands Property Alliance (EMPA) was launched on 31 March 2008 at Beaumanor Hall in Leicestershire. Fourteen local authorities from around the East Midlands Region at County, Unitary and District levels have signed up and more are in the process. EMPA is inclusive and hopes all 46 authorities will sign up to participate or use the Alliance in as many parts as they wish. It is free to join.

Having worked through the legal issues lead by a Steering Group, the long term management and strategic direction has been taken on by the new Executive Team.

The Executive Team is;

**Chair** - Richard Hanson (Nottinghamshire)  
**Vice-Chair** - Lynn Cave (Leicester)  
Chris Edwards (Derby)  
John Leney (Charnwood)

Also on the Executive Team are the leaders of the workgroups who are;

**Intermediate/Small Projects**  
Bob Pearce (Lincolnshire)

**Maintenance & Minor Works**  
Maurice Brice (Leicester)

**Soft FM**  
John Leney (Charnwood)

**Large Projects** - tba

**Training** - tba

Scape will provide the legal identity to procure framework arrangements for a range of projects. The Scape team are;



Alan Coole  
David Mackness  
Teresa Seagrave

Training will also form an essential part of EMPA's activities.

To generate savings will require a more refined process than is generally used currently. To operate such a process requires the client staff and the contractor's team to have a greater awareness of the issues. This will be achieved through training and facilitated system reviews.

In association with



#### Regional Developments

EMPA is not the first!

Regional collaborations for local authorities in construction are in more advanced stages in some other regions – but the East Midlands is catching up fast!

The South East (SECCE) and the East of England (SMARTE EAST) are ahead with their joint procurement initiatives. EMPA is gaining some of their knowledge to deliver quicker and to the latest excellence standards.

#### Progress

The first round of EMPA workshops has been completed and the second organised for the end of July 2008.

What have we found so far?

- There are huge similarities between the EMPA members,
- There are many opportunities to work collaboratively and produce efficiency savings, that can be explored,
- The members are keen to work together, seeing collaborative working as an opportunity rather than a threat,
- There are pockets of excellence, which can and will be shared,
- The EMPA members have some urgent needs, particularly for the procurement of certain delivery frameworks and to deliver services to the highest standards,
- Members are already taking the opportunity to share knowledge and existing services,
- There is enough framework cover in the region for large projects with the **Nottinghamshire regional framework and the Scape/Willmott Dixon National framework** having sufficient capacity for at least the next 12 months, to deliver a wide range of projects including schools, libraries, swimming pools, offices, sheltered accommodations, university facilities, markets, transport depots and offices for Local Authorities.
- Delivering a big schools programme will be possible through an EMPA framework,
- Maintenance and minor works require careful local management to make them work,
- FM is diverse and requires careful specification and local management.



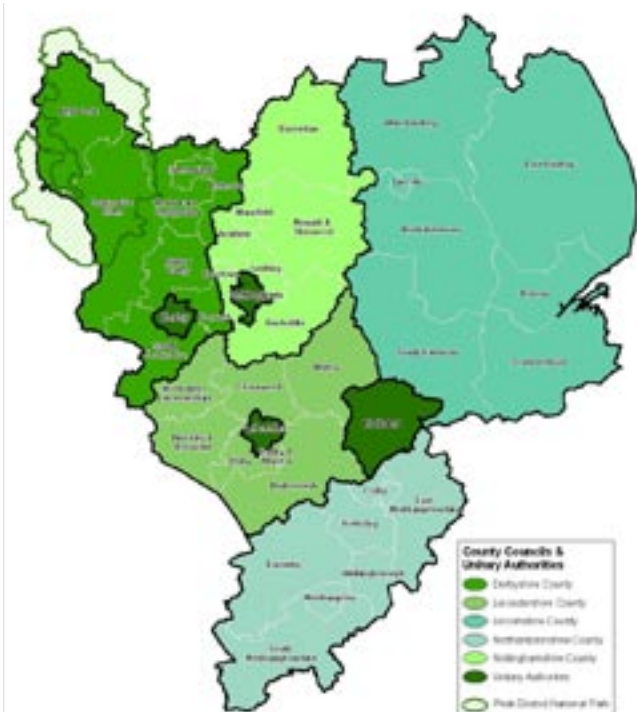
## EMPA Members

Authority/Organisation	Type
Ashfield	District
Broxtowe	Borough
Charnwood	Borough
Derby City	Unitary
Derbyshire	County
Kettering	Borough
Leicester City	Unitary
Lincolnshire	County
Northamptonshire	County
North East Derbyshire	District
North West Leicestershire	District
Nottinghamshire	County
Peak District	NPA
South Kesteven	District

### In the process of joining :-

Leicestershire County Council  
Nottingham City Council

Through the 'Shared Services' agenda around the region, most other Local Authorities are aware of EMPA and can become active at the appropriate time.



## External Support

The list of organisations supporting EMPA is growing, and we thank them for their help and encouragement:



EMDA - East Midlands Development Agency



EMCBE - East Midlands Centre for the Built Environment



EMRIEP - East Midlands Regional Improvement & Efficiency Partnership



LGA - Local Government Association

## Diary

### 2008

- 24 July Contractors forum - EMCBE Loughborough
- 29 July Projects workshop - Lincoln
- 30 July Maintenance & Minor Works workshop - Leicester
- 31 July FM workshop - Charnwood

## and finally .....

**We need your help to design a new logo for EMPA - which will be developed from a 3 word slogan which describes EMPA's values - all you have to do is submit 3 words which you think best describes those values.**

**The winning entry will receive a bottle of champagne courtesy of Scape and feature on the front page of the next Newsletter. Please forward your ideas by email to AlanC@scapebuild.co.uk by no later than 15th August 2008 .... Good Luck !**

### For more information about EMPA:-

Contact: **Alan Coole**  
Development Manager  
Scape System Build Ltd  
DDI : 0115 8523 817  
Mob : 0782 462 1491  
Email : AlanC@scapebuild.co.uk